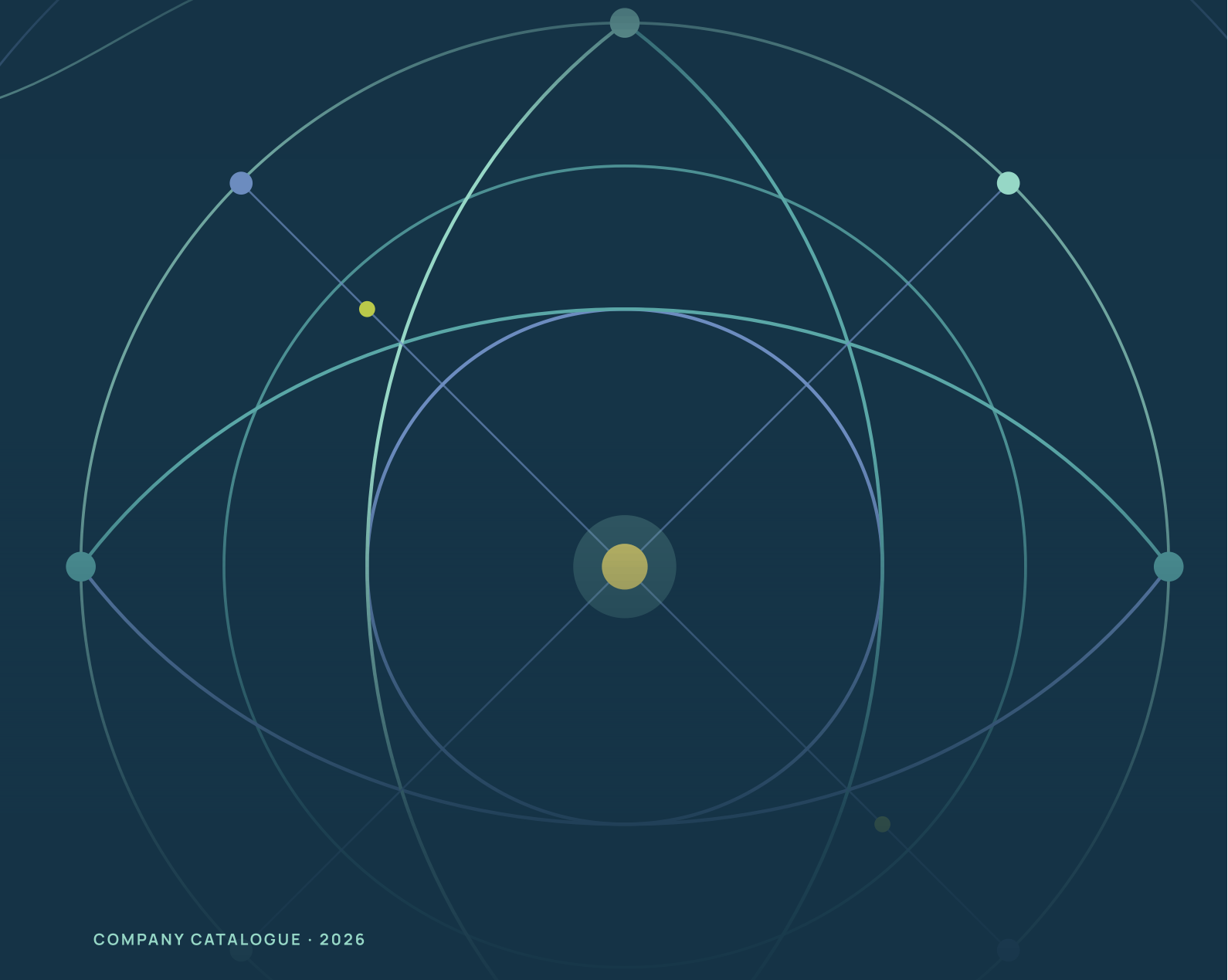
Retelume



COMPANY CATALOGUE · 2026

Useful technology. Clearer decisions.

Software, data and AI systems, built by a team that knows complex industries.

BUSINESS SOLUTIONS | LIFE SCIENCES & MEDTECH | PRODUCTS

YEREVAN, ARMENIA

RETELUME.AM

01 · WHO WE ARE

An IT company with specialist depth.

Retelume is the technology brand of REZAEI LLC, an IT company based in Yerevan, Armenia.

We design, build and run software, data platforms and AI automation. Our team pairs engineering with hands-on industry experience, so what we build fits how technical and regulated sectors, such as pharmaceuticals and medical technology, really work.

We start from the problem you want to solve and scope a clear, useful improvement. Then we build it, test it and hand it over so your team can run it.

THE NAME

rete (net, the star network of an astrolabe) + **lumen** (light). Connection that makes things visible, and light that makes them clear.

WHAT GUIDES THE WORK

Clarity
Explain the problem, the work and the next decision in plain language.

Connection
Bring information, systems and workflows into one coherent whole.

Usefulness
Prefer a well-defined improvement people can use, maintain and understand.

OUR TEAM

One team, several disciplines.

- Software engineering
- Data engineering
- AI & automation
- Cloud & DevOps
- UX & product design
- Pharmaceutical R&D
- Medical devices
- Market strategy

Team experience spans pharmaceutical and personal-care R&D, medical devices, manufacturing and process improvement, commercial strategy and AI-assisted software delivery.

Seven service areas. Two clear routes.

One partner, one way of working. Choose the route that matches your work. Training connects both.



BUSINESS SOLUTIONS

Make everyday work flow.

- **1 AI, Automation & Workflow** — Map, automate, assist
- **2 Websites, Apps & Systems** — Sites, bookings, member apps
- **3 Data & Knowledge Systems** — Databases, dashboards, search

LIFE SCIENCES & MEDTECH

Clarity for complex decisions.

- **4 Market Intelligence** — Markets, partners, tenders
- **5 Pharma & Product R&D** — Feasibility, R&D roadmaps
- **6 MedTech & Healthcare** — Market access, patient journeys

7 Training & Communication

Practical AI and product knowledge

PRODUCTS

Focused tools, labelled concept, pilot, beta or live

ENGINEERING CAPABILITIES

The technology behind every service

Web & mobile apps

Next.js · React · TypeScript · Progressive web apps · Telegram Mini Apps

Cloud & DevOps

Google Cloud · Cloudflare Workers · CI/CD pipelines · Versioned releases · Rollback plans

Data engineering

Python · SQL · PostgreSQL · Parquet · Large-scale web data

AI & automation

LLM agents · Document extraction · Knowledge assistants · Telegram bots

Security & access

Row-level security · Secure sign-in · Audit logs · Watermarking

Quality engineering

Automated tests · Code review · Device testing · Release checks

Make everyday work flow.

Websites, automation and connected systems built around how your business actually operates.

AI, Automation & Workflow

We map the workflow and build a focused automation or assistant, with people reviewing what matters.

Enquiry routing · document intake · Telegram bots · FAQ assistants

Websites, Apps & Systems

Websites in Armenian, Russian and English, with booking flows, staff queues, member apps and reports.

Free yourname.retelume.am address included

Data, Documents & Knowledge

Scattered files and public sources turned into one clean database, with dashboards and search.

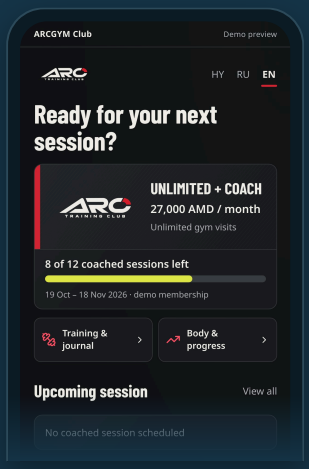
Every figure keeps a link to its source

OUR MOST COMPLETE PACKAGE · CLUB SUITE

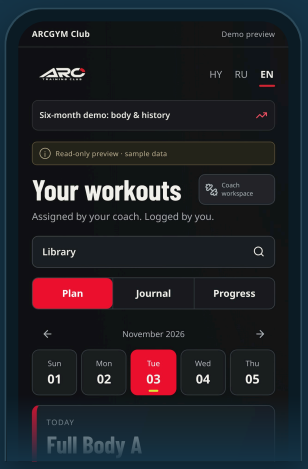
ARC Training Club: a live demonstration

Member and staff app in Telegram and any browser · Armenian, Russian, English.

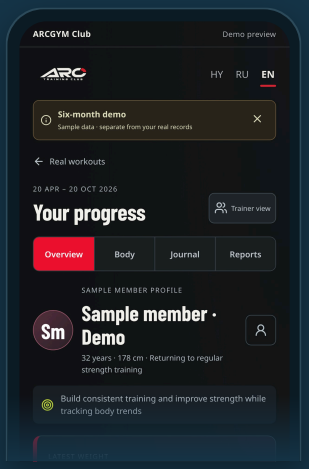
Scan to try the demo



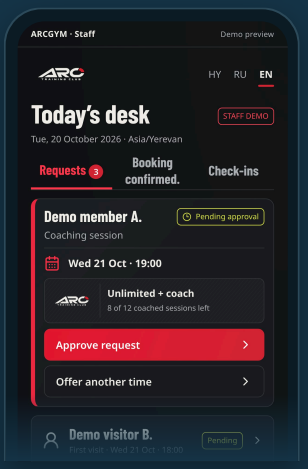
Member home & plan



Coach-assigned workouts



Progress & body history



Staff desk & approvals

ARC Training Club is a fictional Retelume demonstration club. Screens are from the live read-only demo with sample data.

WEBSITE AND SYSTEMS PACKAGES COMPARED

	Launch Lite •	Business ••	Signature •••	Gym Growth ••••	Club Suite •••••
Pages	1	Up to 5	Up to 7	Up to 5	Up to 5
Languages	1	HY RU EN	HY RU EN	HY RU EN	HY RU EN
Enquiry form	—	✓	✓	✓	✓
Online booking	—	—	◐	✓	✓
Reception queue & reports	—	—	—	✓	✓
Member app & pass	—	—	—	—	✓
Trainer workspace	—	—	—	—	✓
Telegram bot & Mini App	—	—	—	—	✓
Support after launch	**14 days**	**30 days**	**30 days**	**30 days**	**30 days**
Typical delivery	**2–3 days**	**10–15 days**	**4–6 weeks**	**Scoped**	**Scoped**

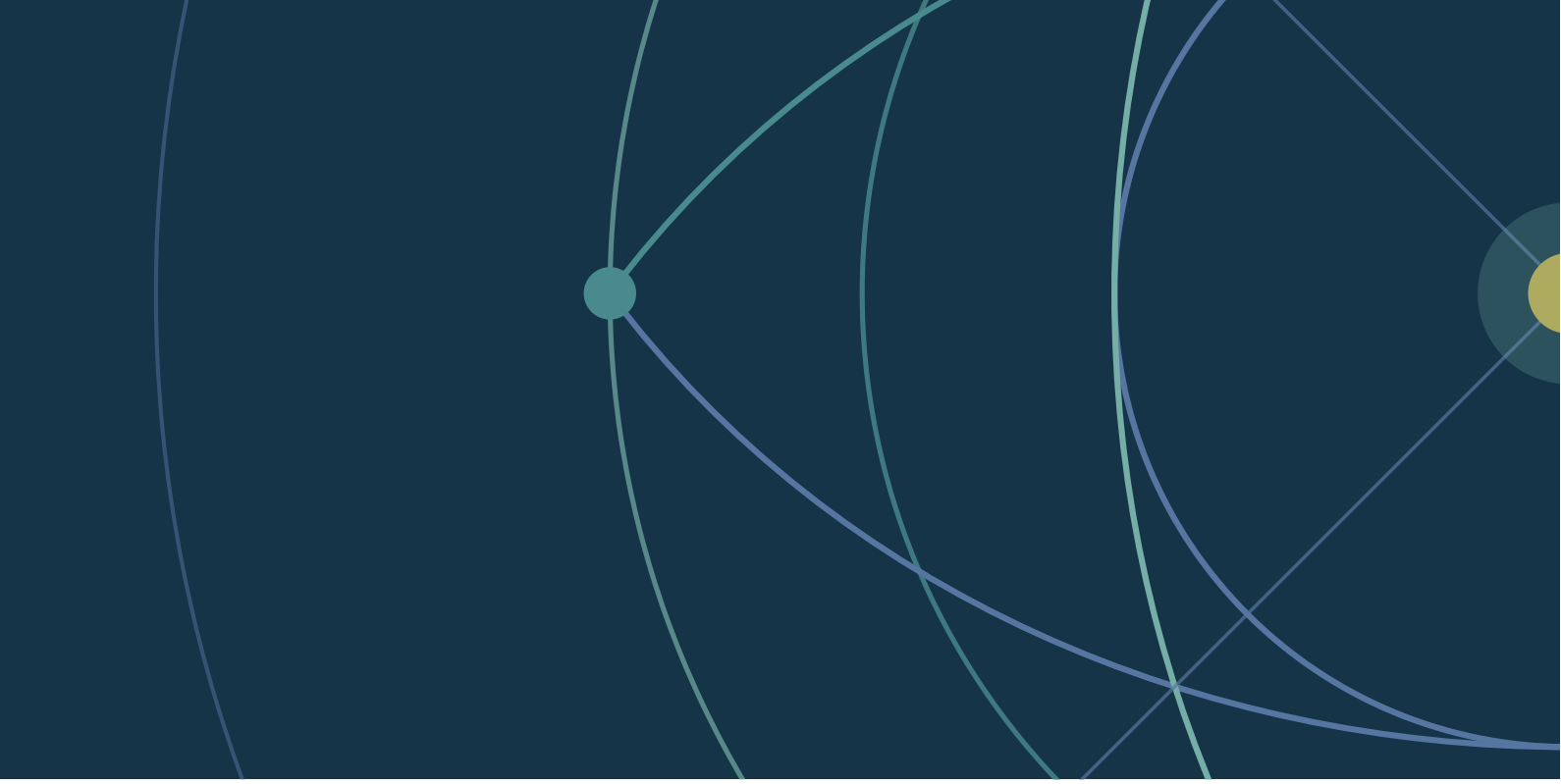
✓ Included ◐ Light version / link to existing service

Larger packages include the smaller ones

EVERY PACKAGE

- yourname.retelume.am address
- Phone and desktop previews
- Source files and owner guide
- Defect fixes after launch

Monthly care plans available. Ask for the current price list; each quotation confirms scope, dates and milestones.



04 · LIFE SCIENCES & MEDTECH

Clarity for complex decisions.

Focused research, feasibility and data for pharmaceutical, personal-care and medical-technology work.

WHERE WE LOOK

- National medicine and device registers
- Customs and trade statistics
- Public procurement and tender records
- Price lists and manufacturer data
- EAEU regulatory frameworks

Advisory and research services. Laboratory, clinical and manufacturing work is carried out by appropriately licensed organisations.

4 Market Intelligence & Commercial Strategy

Market size and structure from official data, competitor and partner screening, tender price benchmarks and market-entry plans.

Market studies · partner and supplier shortlists · tender benchmarks · entry plans

5 Pharma, Personal Care & Product Development

Product feasibility, R&D roadmaps and regulatory-pathway mapping, from first idea to a clear development and launch plan.

Feasibility studies · R&D roadmaps · manufacturer assessment · technology-transfer planning

6 MedTech Advisory & Healthcare Service Design

Medical-device market access research and practical design of digital patient and clinic journeys.

Registration landscape · device market analysis · patient-journey design

7 Training, Education & Scientific Communication

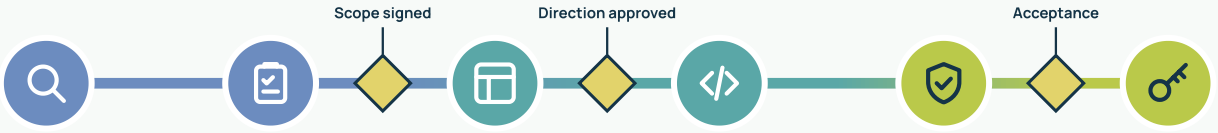
Hands-on AI training for teams, product-knowledge programmes and clear scientific writing.

Workshops · training material · scientific and technical documents

A clear path from problem to working result.

Each step ends with something you can see and approve before the next one starts.

PLAN | BUILD | LAUNCH



01	02	03	04	05	06
Discover	**Scope**	**Design**	**Build**	**Verify**	**Hand over**
Source audit and problem statement	Fixed scope, dates and milestones	Directions and previews to approve	Working data, software and content	Device and workflow tests, fixes	Training, documents, care options
YOU PROVIDE: Goals and existing material	YOU PROVIDE: Priorities and budget	YOU PROVIDE: Feedback on directions	YOU PROVIDE: Content and access	YOU PROVIDE: Acceptance testing	YOU PROVIDE: Go-live decision

Approval gate: the next stage starts only after your sign-off

Sources recorded for every fact · human review of AI-assisted work

STARTER OFFERS

AI Workflow Assessment & Pilot

Map one workflow, measure the effort and build a working pilot.

Business Website & System Sprint

A multilingual site with a tested enquiry or booking flow.

Market & Partner Intelligence Sprint

Market size, competitors and a scored partner shortlist.

Product Feasibility & R&D Roadmap

Is the product viable, and what are the steps to launch?

Practical AI & Product Knowledge Training

Hands-on sessions your team can use the next day.

Something else?

Tell us the problem you want to solve. Larger projects start with a paid discovery.

WAYS TO WORK WITH US

Project

Fixed scope, milestones and acceptance checks.

Sprint

A short, focused engagement with a clear output.

Subscription

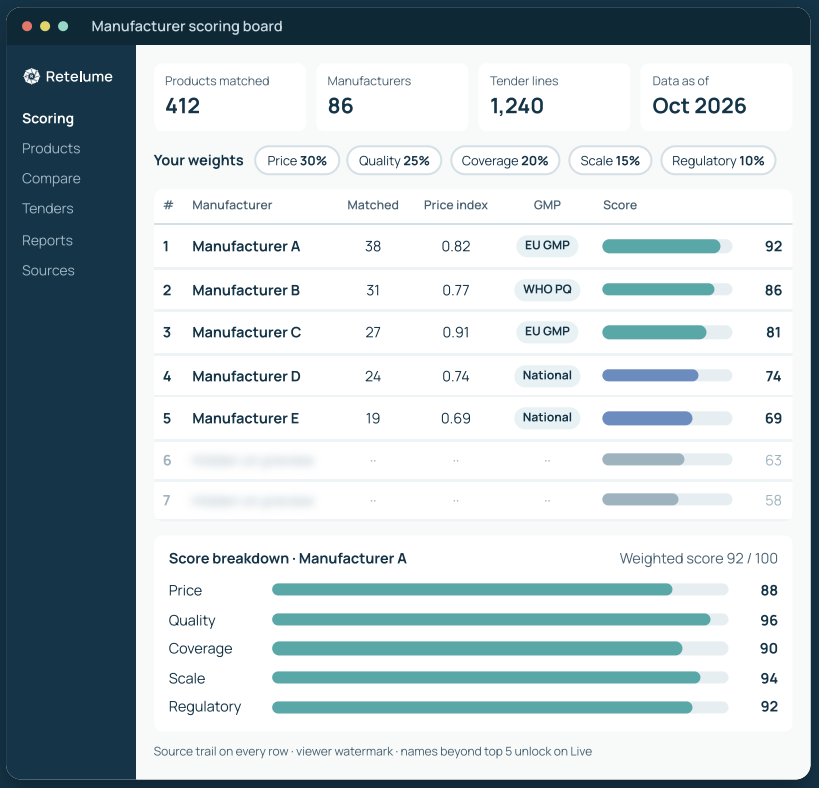
Live dashboards and data updates on our portal.

Care

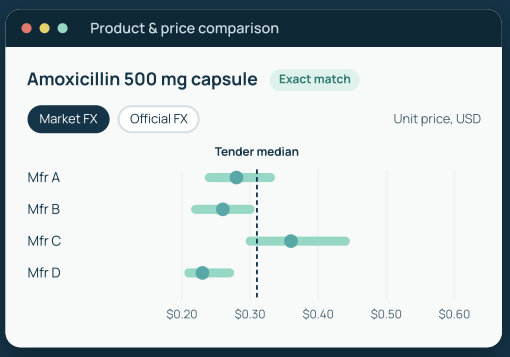
Monthly checks, edits and support after launch.

Retelume Intelligence: from official data to a winning tender bid.

Our intelligence portal helps pharmaceutical companies choose manufacturing partners, price public-tender bids and plan market entry. Each number links back to its official source.



1 **Score and shortlist manufacturers.** Rank every maker on price, quality, coverage, scale and regulatory readiness, with weights you control.



2 **Compare products and prices.** Matched to the exact product, with official and market exchange rates.



3 **Price your tender bid.** Past award prices against your landed cost.

HOW IT WORKS

OFFICIAL SOURCES
Registers · Trade · Tenders · Prices

→

DATA ENGINE
Collect · Clean · Match · Check · Release

→

CLIENT PORTAL
Scoring · Compare · Tenders
Reports · Alerts · Source trail
Preview, Report and Live plans

SECURITY on every layer
Row-level access · Personal watermark · 3 devices per seat · Audit log · EU hosting

Screens show sample data. Client data stays private to each client workspace.

LET'S TALK

Tell us the problem you want to solve.

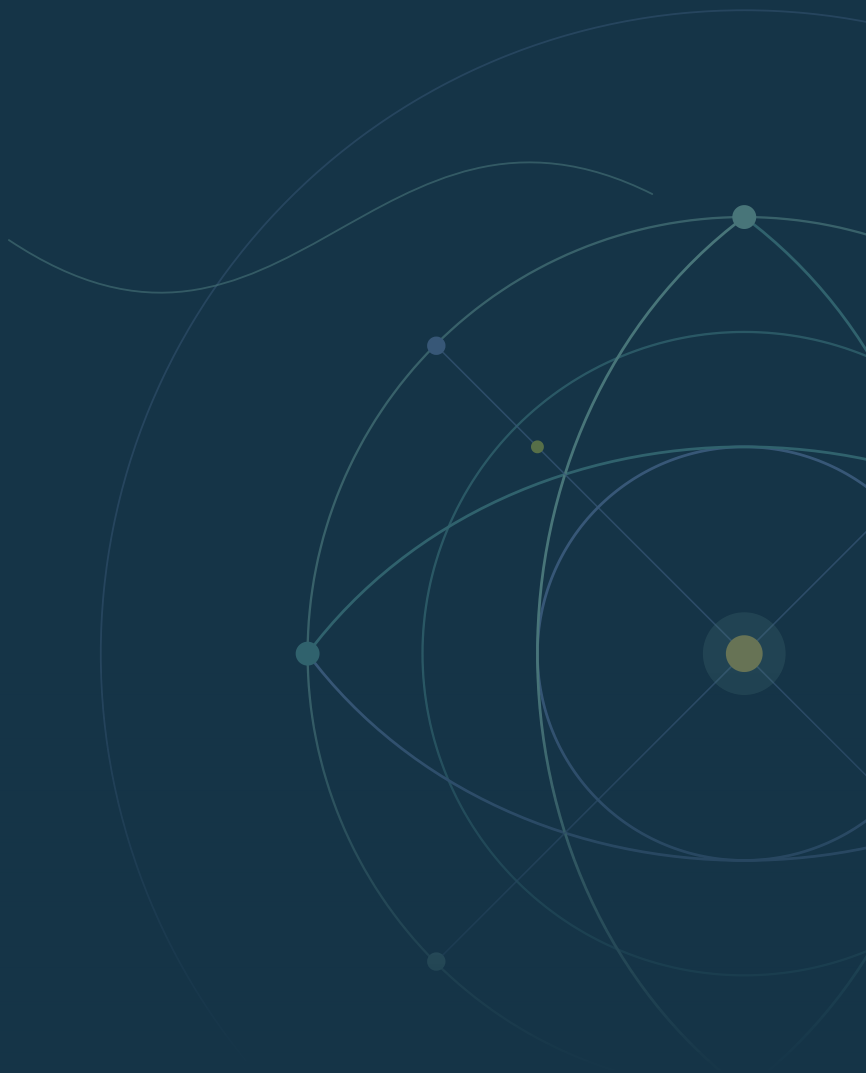
BUSINESS SOLUTIONS

Discuss your project

LIFE SCIENCES & MEDTECH

Discuss a research brief

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Retelume

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